

# Erick Rainey

*Watering the seeds of your success*

## List of Predicate Phrases

### VISUAL

An eyeful  
Appears to me  
Beyond a shadow of a doubt  
Bird's eye view  
Catch a glimpse of  
Clear cut  
Dim view  
Flashed on  
Get a perspective on  
Get a scope on  
Hazy Idea  
Horse of a different color  
In light of  
In person  
In view of  
Looks like  
Make a scene  
Mental image  
Mental picture  
Mind's eye  
Naked eye  
Paint a picture  
See to it  
Short sighted  
Showing off  
Sight for sore eyes  
Staring off into space  
Take a peek  
Tunnel vision  
Under your nose  
Up front  
Well defined

### AUDITORY

Afterthought  
Blabbermouth  
Clear as a bell  
Clearly expressed  
Call on  
Describe in detail  
Earful  
Give an account of  
Give me your ear  
Grant an audience  
Heard voices  
Hidden message  
Hold your tongue  
Idle talk  
Inquire into  
Keynote speaker  
Loud and clear  
Manner of speaking  
Pay attention to  
Power of speech  
Purrs like a kitten  
State your purpose  
Tattle-tale  
To tell the truth  
Tongue-tied  
Tuned in/tuned out  
Unheard of  
Utterly  
Voiced an opinion  
Well informed  
Within hearing  
Word for word

### KINESTHETIC

All washed up  
Boils down to  
Chip off the old block  
Come to grips with  
Control yourself  
Cool/calm/collected  
Firm foundations  
Get a handle on  
Get a load of this  
Get in touch with  
Get the drift of  
Get your goat  
Hand in hand  
Hang in there  
Heated argument  
Hold it!  
Hold on!  
Hothead  
Keep your shirt on  
Know-how  
Lay cards on table  
Pain-in the neck  
Pull some strings  
Sharp as a tack  
Slipped my mind  
Smooth operator  
So-so  
Start from scratch  
Stiff upper lip  
Stuffed shirt  
Too much of a hassle  
Topsy-turvy

If I could **SHOW** you an **ATTRACTIVE** way in which you could... (potential benefit or their values)..., you would at least want to **LOOK** at it, wouldn't you?

If this **LOOKS GOOD**, to you we will go ahead and **FOCUS** on getting the paperwork in.

If I could **TELL** you a way in which you could... (potential benefit or their values)..., you would at least want to **HEAR** about it, wouldn't you?

If this **SOUNDS GOOD**, to you we will go ahead and **DISCUSS** how to set up an account.

If I could help you **GET A HOLD OF** a **CONCRETE** way in which you could... (potential benefit or their values)..., you would at least want to **GET A FEEL FOR IT**, wouldn't you?

If this **FEELS GOOD**, to you we will go ahead & set up an account by **HANDLING THE PAPERWORK**.

## Erick Rainey

### Training & Development

N.L.P. Presentation Skills, Sales, Personal and Professional Strategic Coaching

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